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Oracle Exalytics Product Overview

Joe Thomas

Sr Director, Business Intelligence

Safe Harbor Statement

THE FOLLOWING IS INTENDED TO OUTLINE OUR GENERAL PRODUCT DIRECTION. IT IS INTENDED FOR INFORMATION PURPOSES ONLY, AND MAY NOT BE INCORPORATED INTO ANY CONTRACT. IT IS NOT A COMMITMENT TO DELIVER ANY MATERIAL, CODE, OR FUNCTIONALITY, AND SHOULD NOT BE RELIED UPON IN MAKING PURCHASING DECISION. THE DEVELOPMENT, RELEASE, AND TIMING OF ANY FEATURES OR FUNCTIONALITY DESCRIBED FOR ORACLE'S PRODUCTS REMAINS AT THE SOLE DISCRETION OF ORACLE.

Introducing Oracle Exalytics In-Memory Machine

Extreme Insights into Business Performance

First engineered system to combine:

- proven in-memory technology
- advanced analytics
- unconstrained data visualization



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Business Challenges

IT Constraints Can Impede Timely Decision Making

Grow Revenue
Product Innovation
Risk Reduction
Unplanned Events
Time to Market

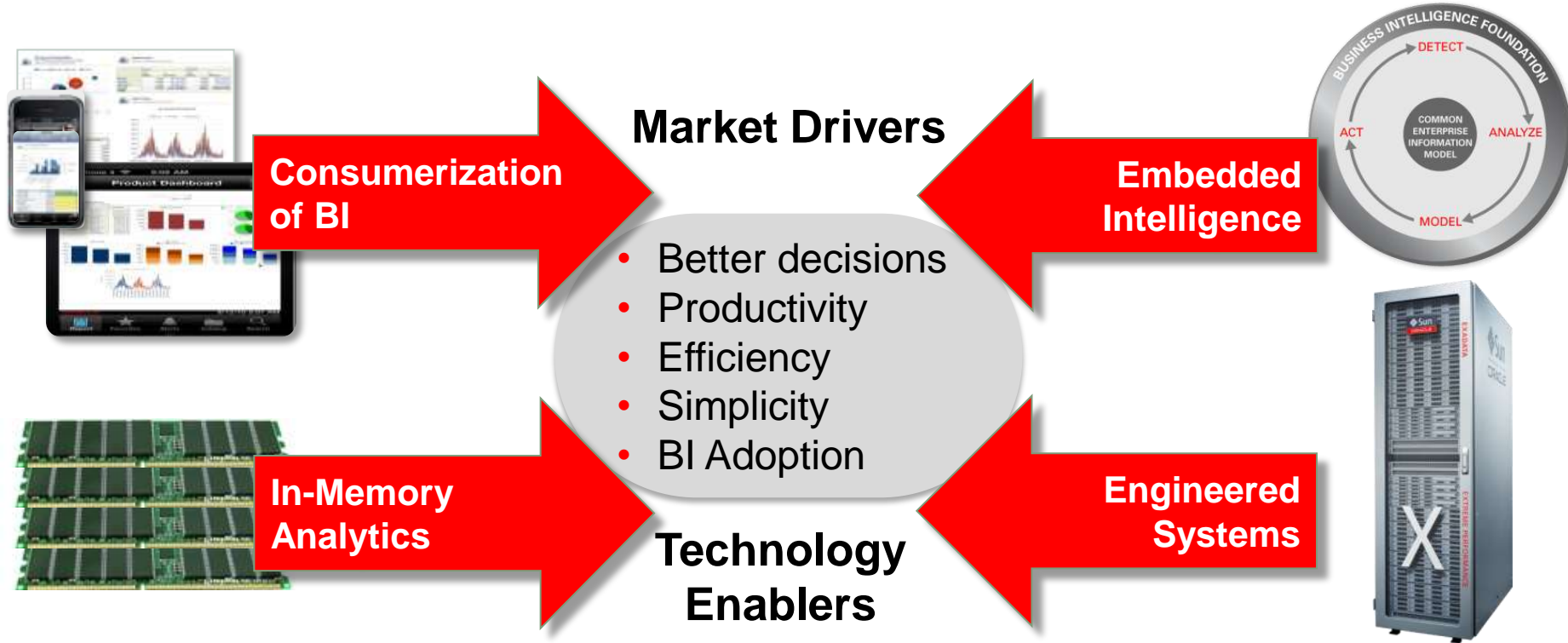
**LOB
Challenges**

Reduce Complexity
Accelerate Deployments
Simplify Management
Service Levels
Reduce Costs

**IT
Constraints**



Market Drivers and Technology Enablers



Introducing Oracle Exalytics In-Memory Machine

Extreme Insights into Business Performance



First Engineered System for Analytics

Extreme performance with lower TCO



Smarter Analytic Applications

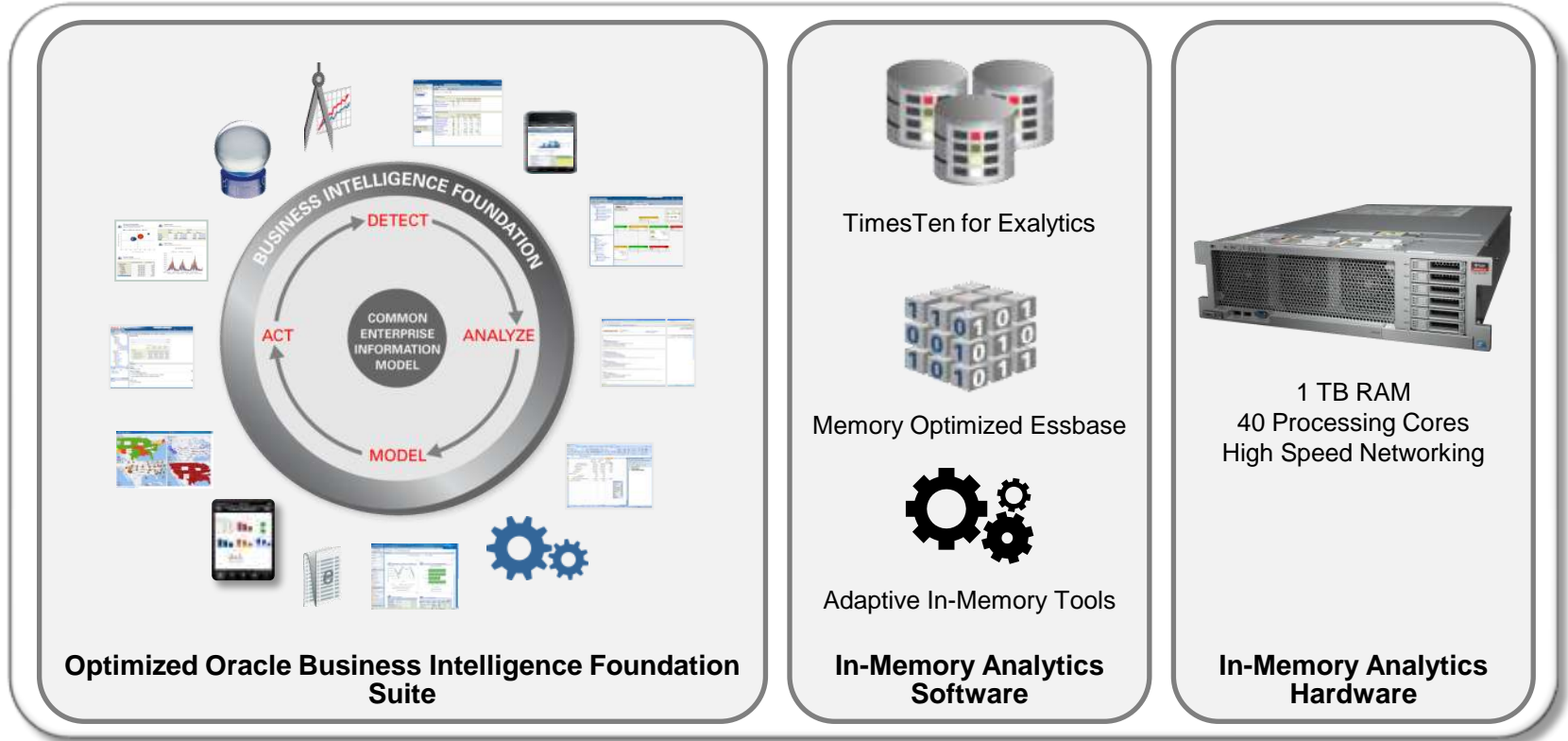
Lowers application migration risk



Visualization Without Limits

See what you think anytime, anywhere

Oracle Exalytics: Under the Hood



Exalytics Unique Features

Business Intelligence Foundation Suite

Product	Feature	Description
Oracle Business Intelligence Administrator	Summary Advisor	Summary advisor monitors Business Intelligence usage patterns, analyzes them and recommends the optimal data mart for best overall performance improvement.
Oracle Business Intelligence Server	Aggregate Persistence (“CREATE AGGREGATES”, and “DELETE AGGREGATES” commands) when run against the TimesTen In-Memory Database for Exalytics	The Aggregate Persistence feature enables automated creation of data marts via BI server commands.
Oracle Business Intelligence Server	Exalytics specific optimizations enabled by “Oracle Hardware acceleration” flags	Optimizations to match system architecture resulting in higher query throughput, lower latencies in query processing. Enhanced memory usage for cache.
Oracle Business Intelligence Presentation Server	Exalytics specific optimizations enabled by “Oracle Hardware acceleration” flags	Optimized default configuration to use large footprint memory to speed up page rendering and caching.
Oracle Essbase	Exalytics specific optimizations enabled by “Oracle Hardware acceleration” flags	Memory usage optimizations for loading entire data into memory, concurrency improvements to match Exalytics architecture enabling efficient distribution of processing.

TimesTen In-Memory Database for Exalytics

What's new in Oracle TimesTen for Exalytics 11.1.2.2.2

- OLAP Grouping Operators: CUBE, ROLLUP, GROUPING SETS
- Columnar Compression
- WITH Clause
- Analytic Functions: RANK, DENSE_RANK, SUM, AVG, ORDER BY NULLS FIRST|LAST
- Time functions: TIMESTAMPADD, TIMESTAMPDIFF

Essbase 11.1.2.2.000

Enhancements for Exalytics

- Take advantage of Exalytics hardware
- Performance optimization
- Higher level of parallelism across all processes
 - Parallel calc
 - Parallel restructure
 - Parallel load
 - Parallel export
 - Calcparallel limit raised to 64 (32-bit) and 128 (64-bit)
- MDX query performance
 - MDX NonEmptyCount optimization, NONEMPTYCOUNT(set, measure, exclude_missing)
 - Optimized when using exclude_missing
 - MDX - Concurrent queries, also while calc/updates occur
- Scalability
 - Improved performance with high user concurrency
- Better utilization of memory
 - Support for larger than 4GB cache size (64-bit)

Scalable Hardware Architecture

Extreme Insights

COMPUTE

4 Intel E7-4870
40 cores total

NETWORKING

40 Gbps InfiniBand (2 ports)
10 Gbps Ethernet (2 ports)
1 Gbps Ethernet (4 ports)

MEMORY

1 TB RAM
1033 MHz

STORAGE

3.6 TB HDD



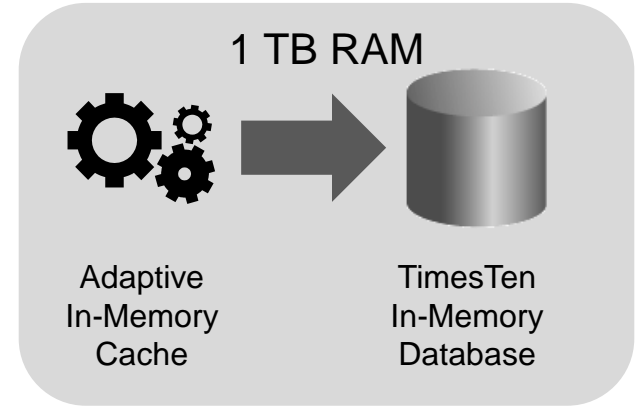
In-Memory Analytics

Adaptive In-Memory Cache

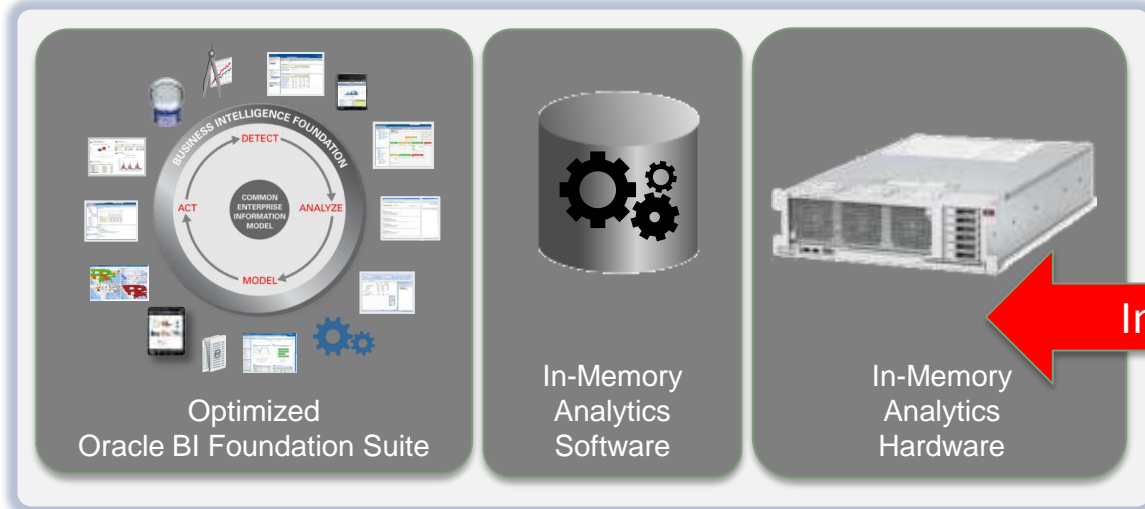
- Decides what gets stored in-memory
- Adapts to change in analytic workload
- Optimizes performance for best responsiveness

In-Memory Database

- Efficiently manages in-memory data
- Proven technology
 - TimesTen In-Memory Database
 - Enhanced with columnar compression
 - Enhanced with analytic functions



Fully Optimized Analytical Solution Engineered to Work Together



Exalytics
"Speed of Thought" Enterprise Business
Intelligence Delivery Platform

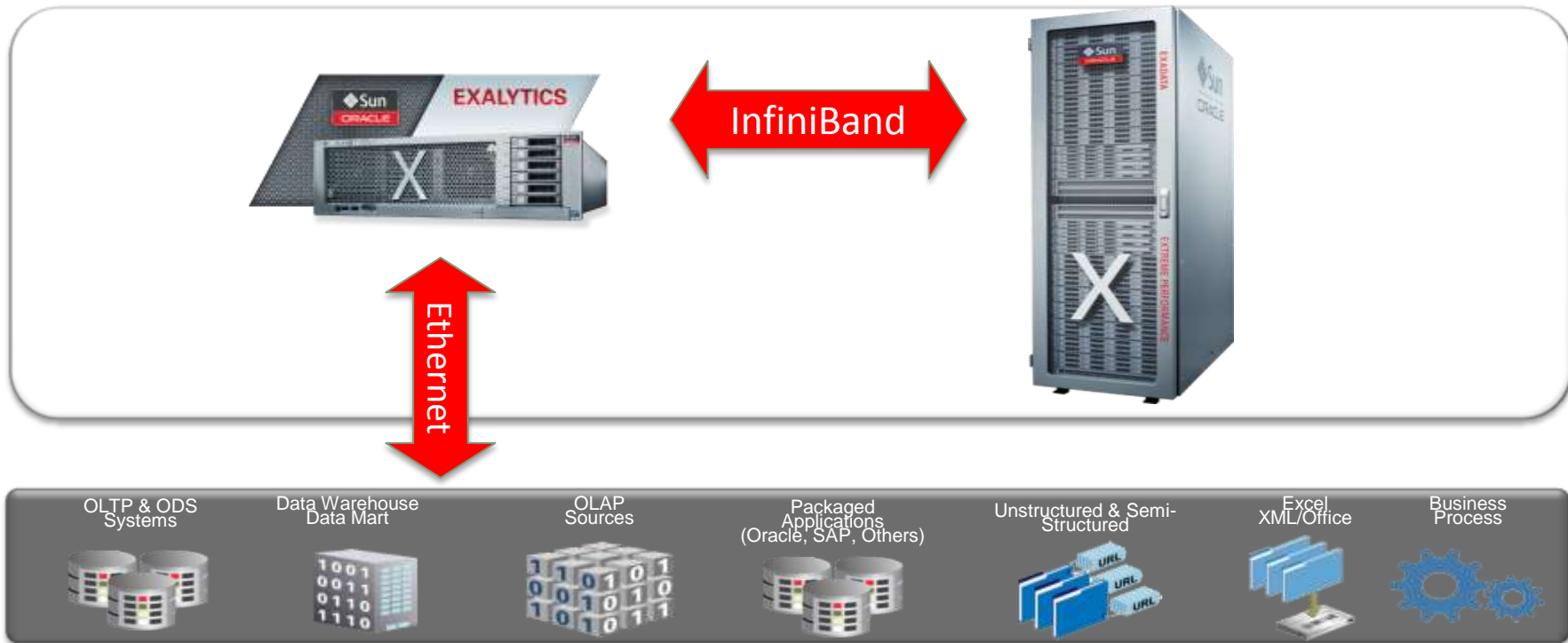
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Exadata Database Machine
Extreme Data Management

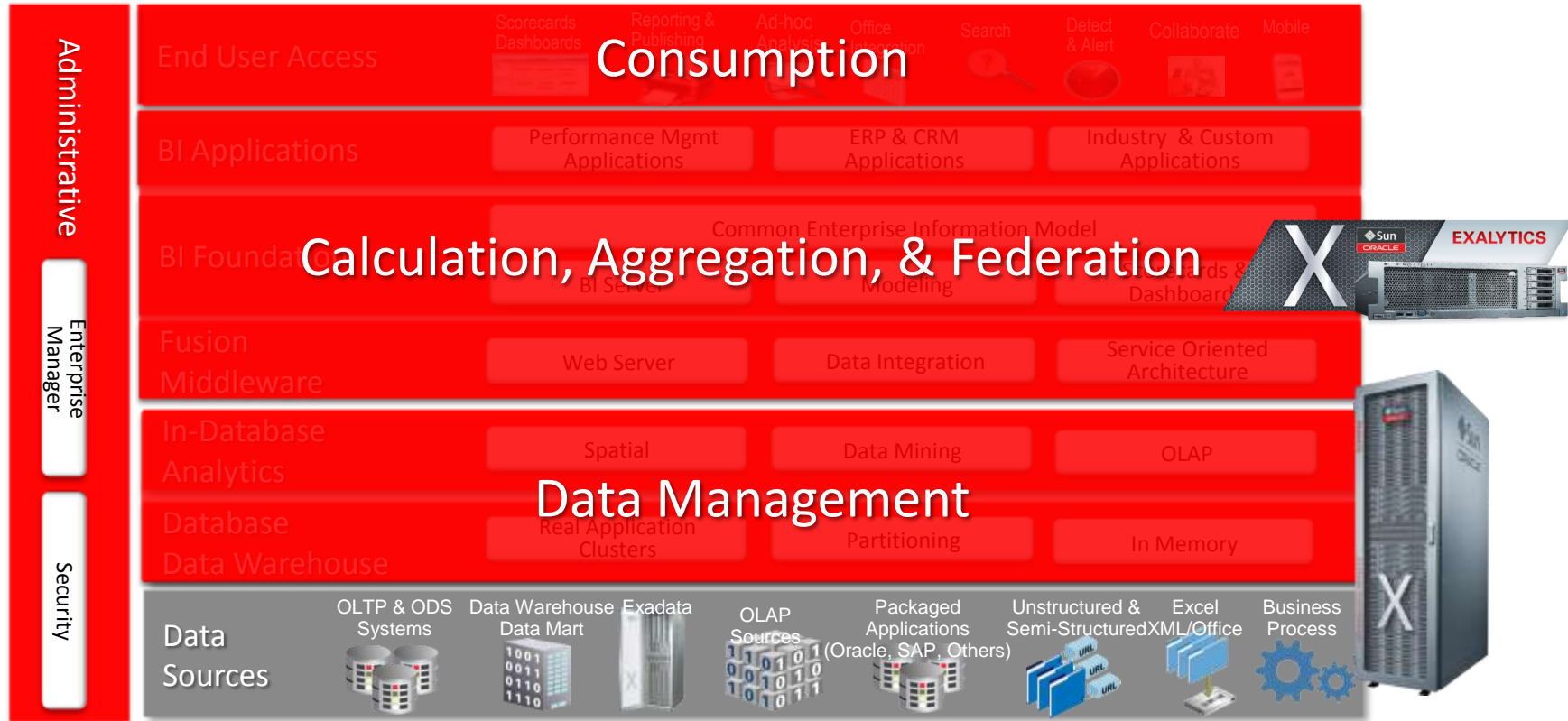
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Optimized for Exadata...

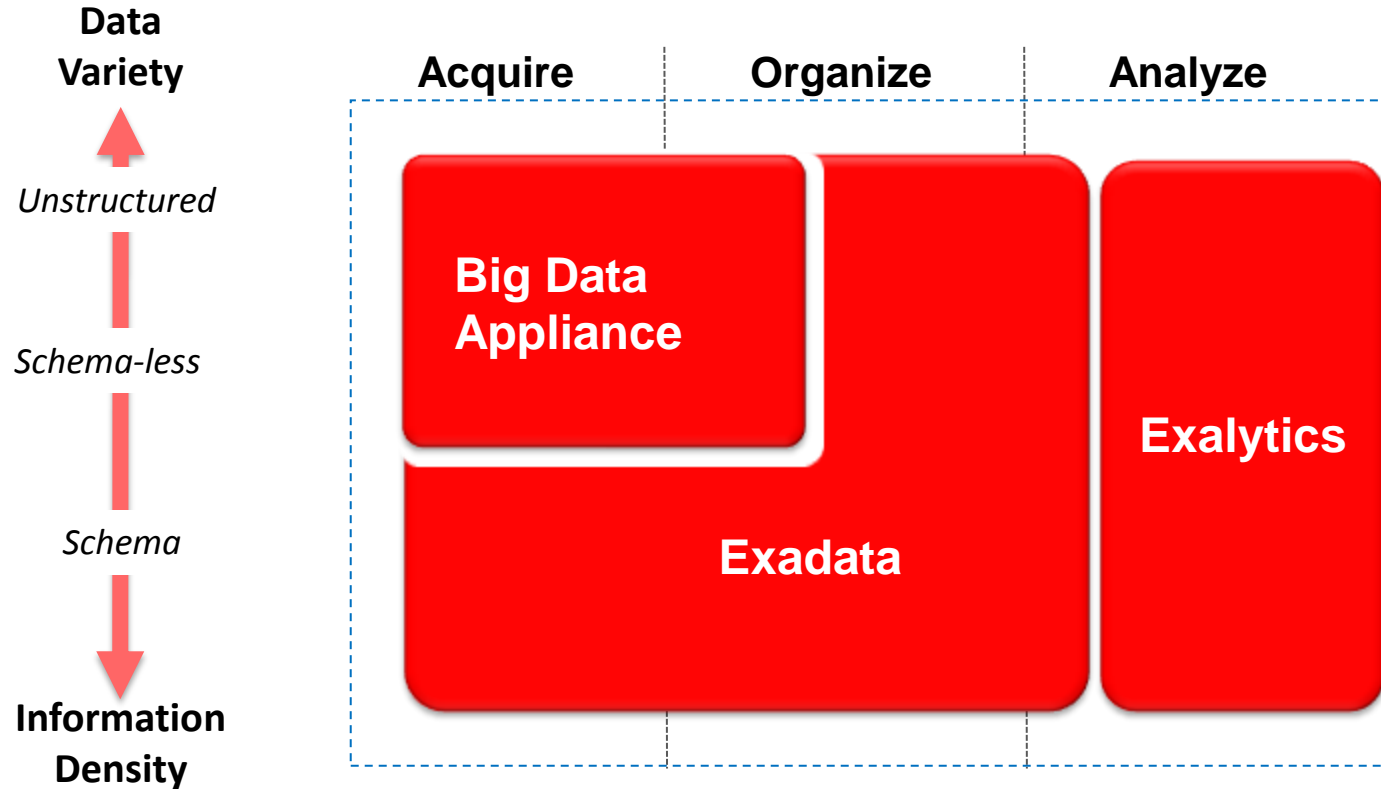
Open to All Data Sources



Complete End-to-End BI & DW Solutions



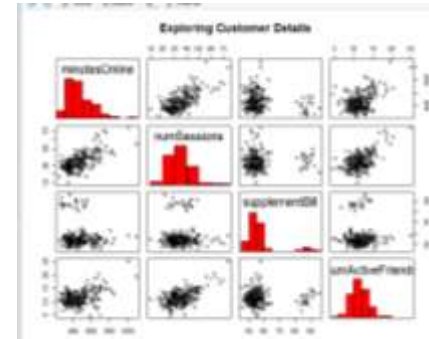
Oracle's Engineered End to End Solutions



Oracle Database Advanced Analytics Option

Oracle R Enterprise

- The R open source environment for statistical computing and graphics is the next “big thing” in advanced analytics
- Colleges and universities use R for statistics classes (replacing more traditional software tools)
- R can be run locally on personal computing platforms or R packages can be offloaded and run in parallel with powerful Oracle Engineered Solutions
- Augment your Oracle results with powerful graphics
- Integrate R results and graphics with OBIEE dashboards

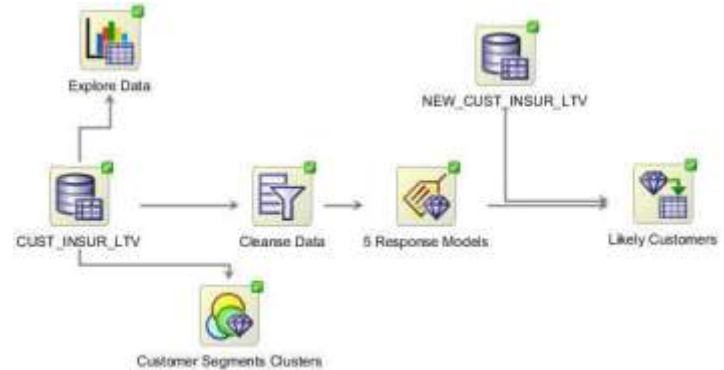


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Oracle Database Advanced Analytics Option

Oracle Data Mining

- Eliminate data movement
- Build predictive applications
- Maintain security during analysis
- Multiple Algorithms
 - Clustering: Enhanced K-Means, Orthogonal Planning
 - Classification: Decisions Tree, Logistical Regression, Naïve Bayes, Support Vector Machine
 - Regression: Multiple Regression, Support Vector Machine
 - Feature Extraction: Non-negative Matrix Factorization (NMF)
 - Attribute Importance: Minimum Description Length
 - Association: Apriori
 - Anomaly Detection: One-Class Vector Machine



Exadata Hardware Architecture

Scaleable Grid of industry standard servers for Compute and Storage

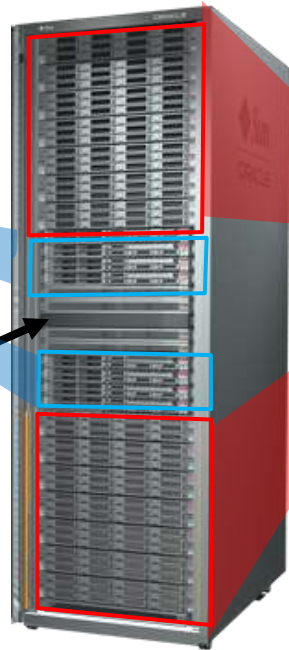
- Eliminates long-standing tradeoff between Scalability, Availability, Cost

Database Grid


- 8 Dual-processor x64 database servers
OR
- 2 Eight-processor x64 database servers

InfiniBand Network

- Redundant 40Gb/s switches
- Unified server & storage network



Intelligent Storage Grid

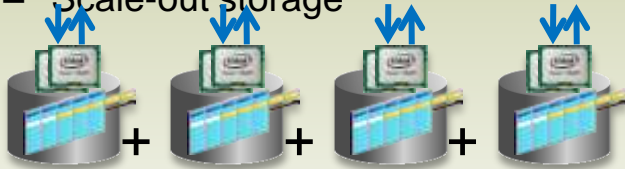
- 14 High-performance low-cost storage servers
- 
- 100 TB High Performance disk, or 504 TB High Capacity disk
 - 5.3 TB PCI Flash
 - Data mirrored across storage servers

Exadata Innovations

Exadata Storage Server Software

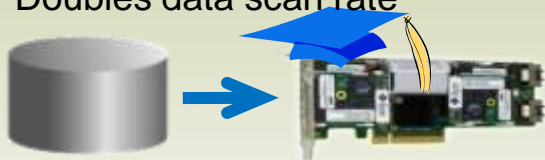
- **Intelligent storage**

- Smart Scan query offload
- Scale-out storage



- **Smart Flash Cache**

- Accelerates random I/O up to 30x
- Doubles data scan rate

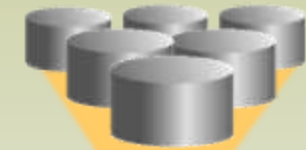


- **Hybrid Columnar Compression**

- 10x compression for warehouses
- 15x compression for archives

Data remains compressed for scans and in Flash

Benefits Multiply



Uncompressed



primary backup

test

standby

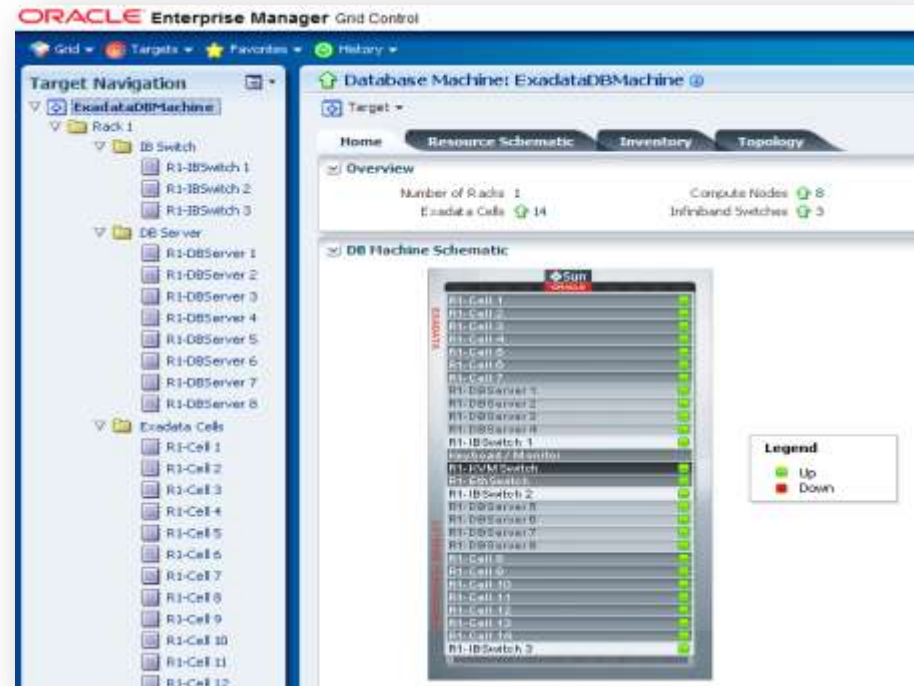
development

Compressed

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Comprehensive & Deep Engineered Systems Management

- Integrated view of hardware and software in a single pane of glass
- Hardware Management
 - Schematic of cells, compute nodes and switches, network fabric and storage
 - Hardware components alerts
 - Management of infiniband switches,
- Integrated Software/System view
 - Performance, availability, resource usage by databases, applications
- Configuration view
 - Version summary of all components along with patch recommendations



Oracle's Strategy



Hardware and Software

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Engineered to Work Together

- Tested together
- Certified together
- Packaged together
- Deployed together
- Upgraded together
- Managed together
- Supported together

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Extreme Results for Early Adopters



Supplies automotive industry with market intelligence “Polkinsight”

*“When we began the testing for the BI machine, we saw on cache misses, about a **10x** improvement out of the box. In extreme cases, we saw about **100x** improvement on certain drill paths that were very poor performing.”*

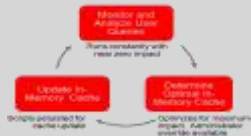
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Smarter Analytic Applications

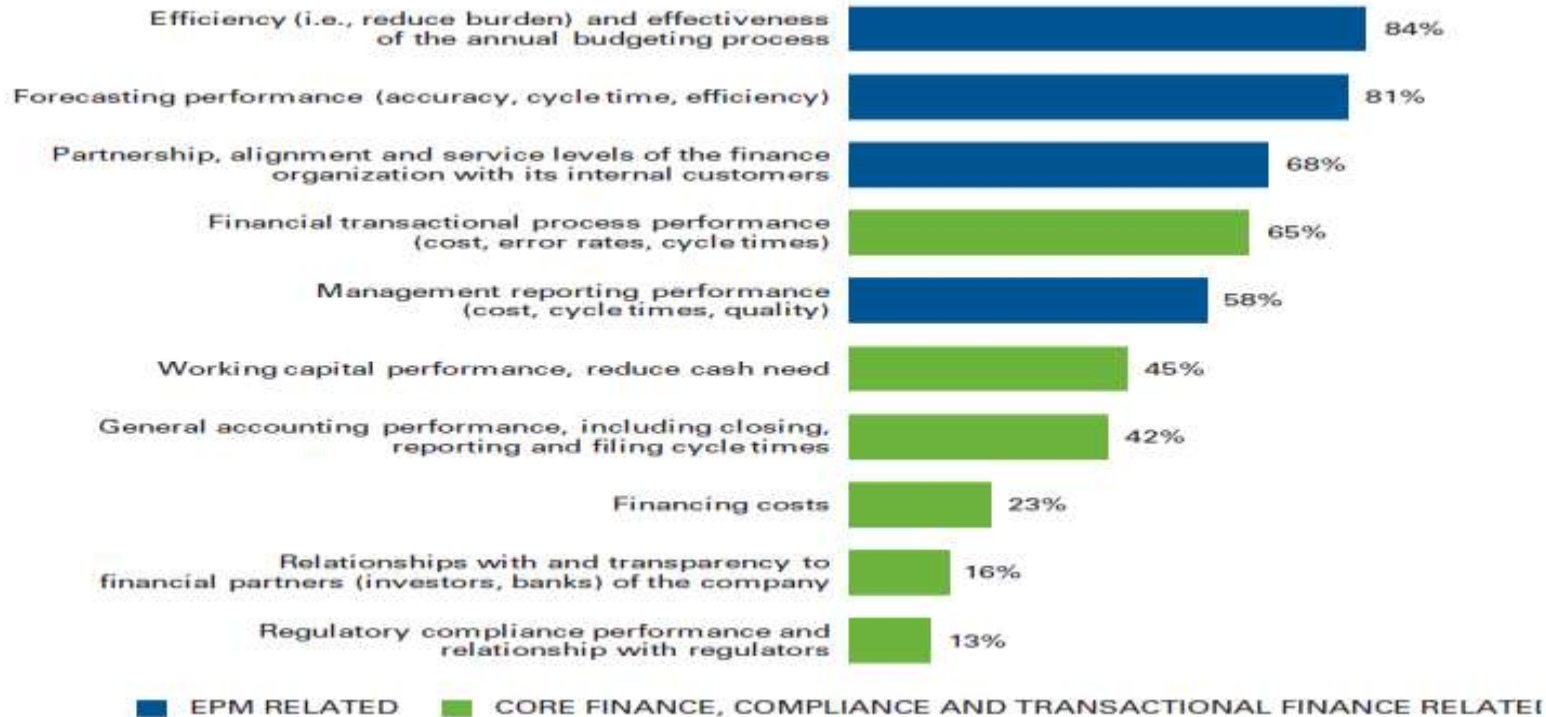
Lowers application migration risk



Visualization Without Limits

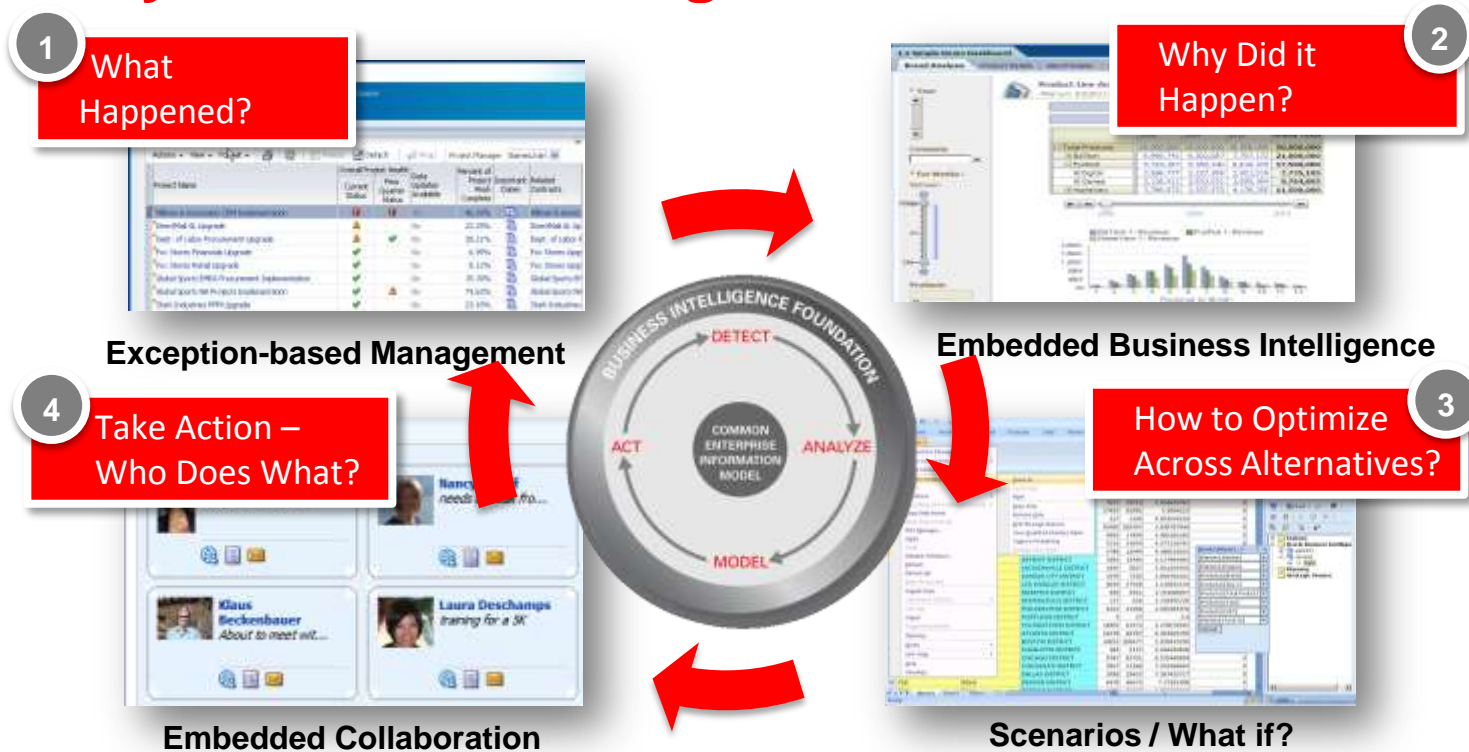
See what you think anytime, anywhere

Planning Cycles Are Too Long

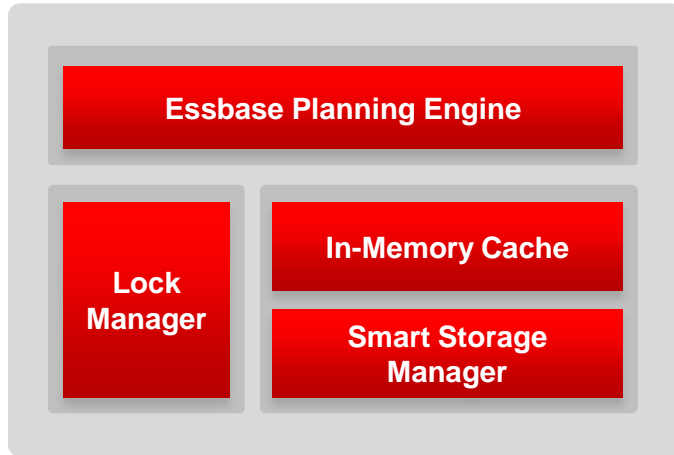


Intelligent Decision Cycle

Analytics Power Intelligent Decision Processes



High Performance Planning with Exalytics

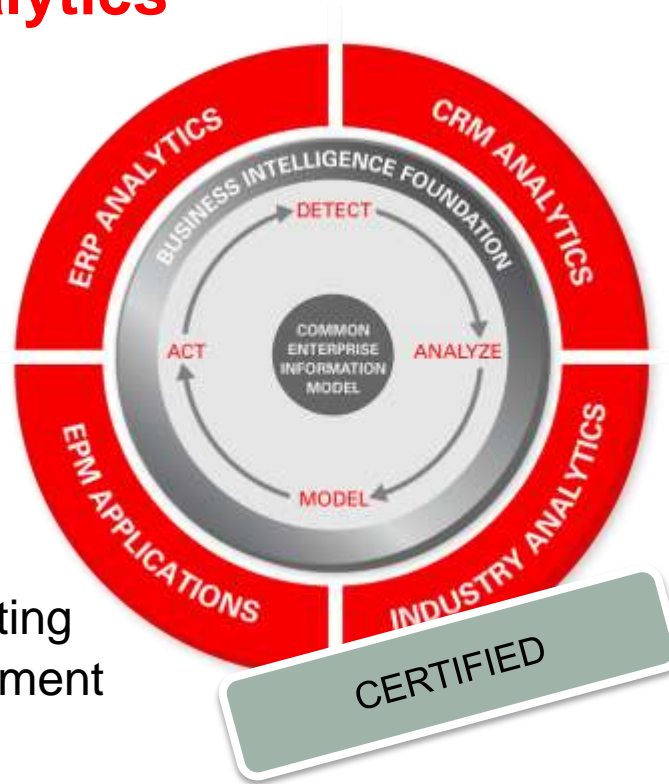


- **Smart Storage Manager** stores frequently accessed blocks in-memory
- **In-Memory Cache** optimizes block access
- Lock Manager improves parallelism
- **80x Faster Reads; 20x Faster Writes**

Oracle Analytic Solutions

Certified for Exalytics

- Financials
- HR
- Procure & Spend
- Projects
- Supply Chain
- Order Management
- Logistics
- Strategic Planning
- Planning & Forecasting
- Profitability Management

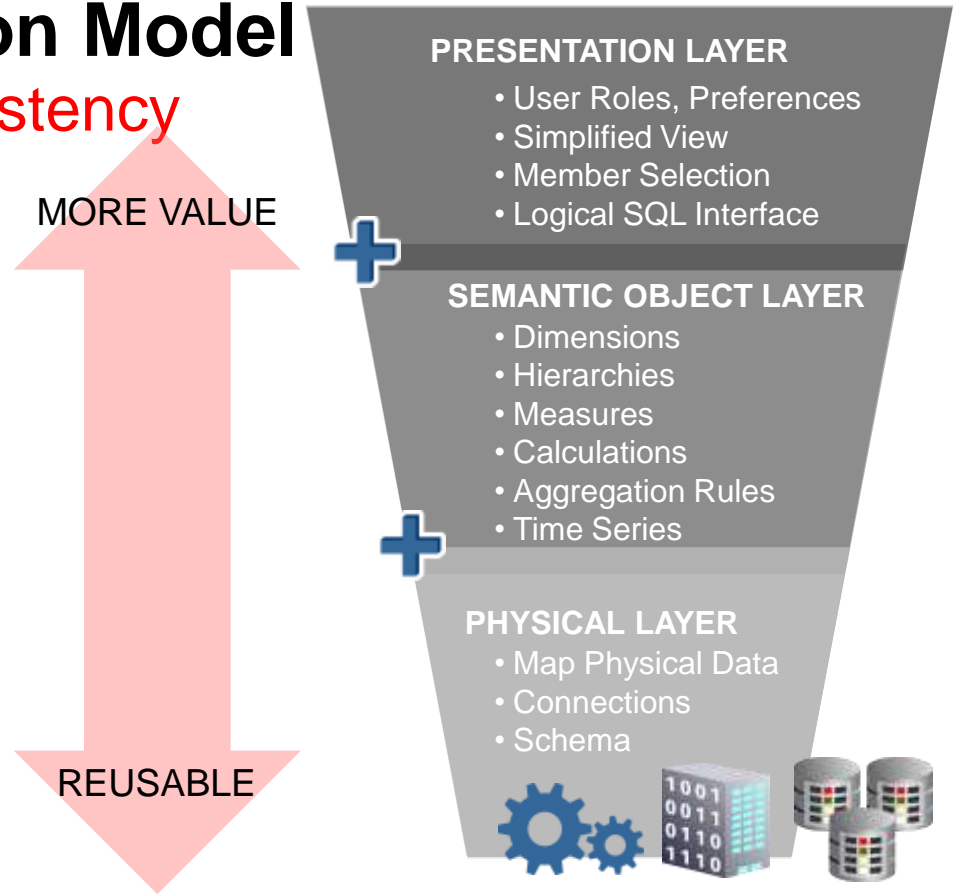


- Sales
- Marketing
- Service
- Contact Center
- Price
- Loyalty
- Financial Services
- Communications
- Healthcare
- Retail

Integrated Information Model

Fewer Silos – More Consistency

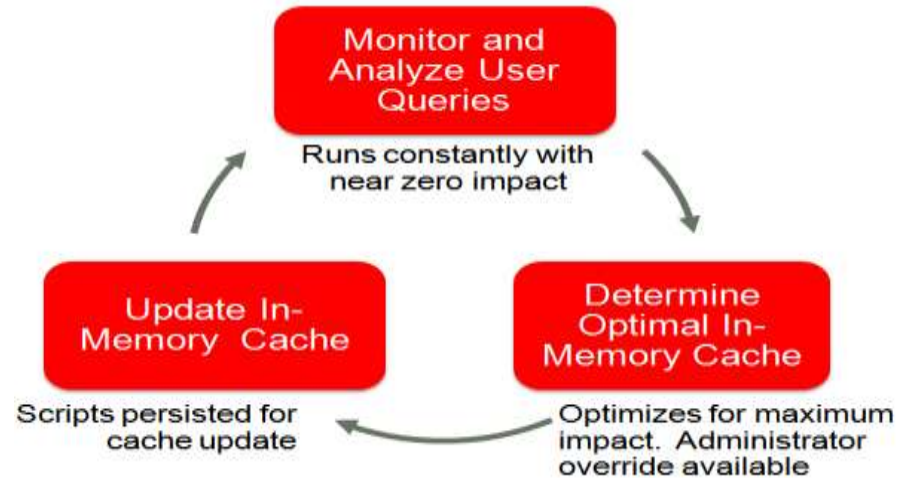
- Insulates Users from Complexity
- Consistent Definition of Business Metrics & Calculations
- Easier Maintenance
- Model Once, Deploy Everywhere
- Any Set of Data Sources



Smarter Analytic Architecture

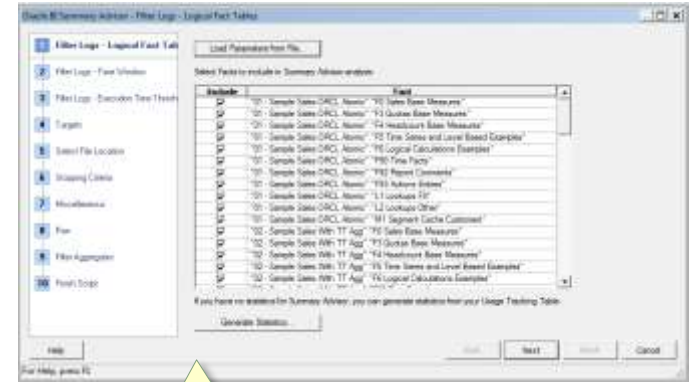
Summary Advisor Determines Optimal Cache

- In-Memory TimesTen based analytics delivers better and faster insights
- Optimized memory use with usage based aggregate design
- Compensate for sub-optimal data source design
- Avoid complex joins with intelligent cache generation



Summary Advisor

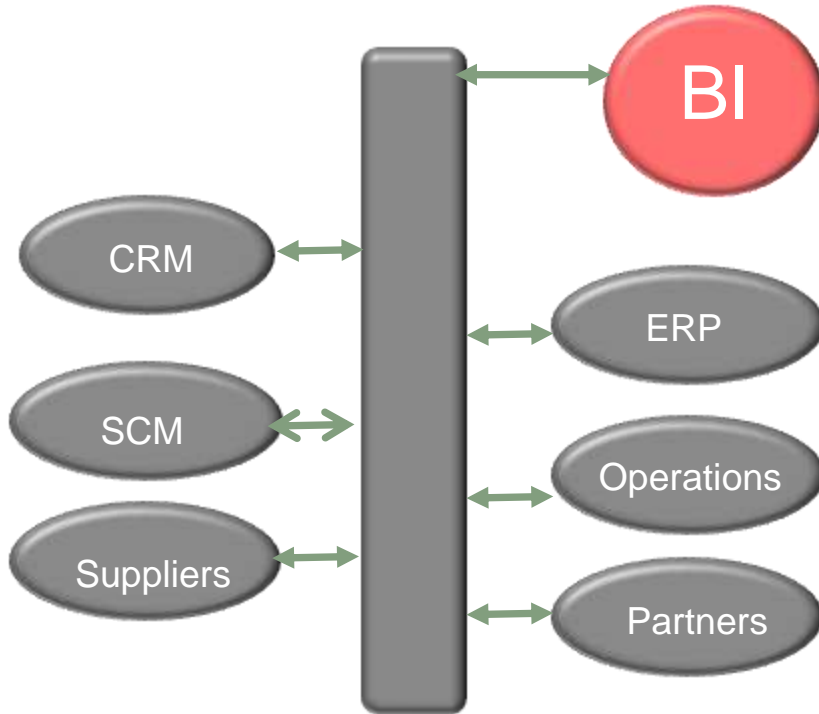
- Analyzes query workload captured over time
- Recommends minimal set of aggregates to improve query response
- Wizard-driven UI launched from the BI Server Administration Tool
- Creates script that is fed to the Aggregate Persistence Engine
- Exalytics-only feature



Benefit: Optimized performance based on adaptive understanding of analytic workload

BI as a Service to the Business

BI as an Enterprise Class System



- Operationally significant BI
 - Fed from every system
 - Feeding every system
- Supports enterprise scale BI
 - Scales on demand
 - Robust component of infrastructure
 - Fully manageable
- Delivered with Exadata + Exalytics

Extreme Results in Early Adopter Program



Large oilfield services company with over 860 rigs deployed around the world

“With Oracle Exalytics, we were able to develop a performance dashboard in one-fifth the estimated time it would take to develop otherwise.”

5x shorter time to develop; **50x** faster than a custom report

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Smarter Analytic Applications

Lowers application migration risk

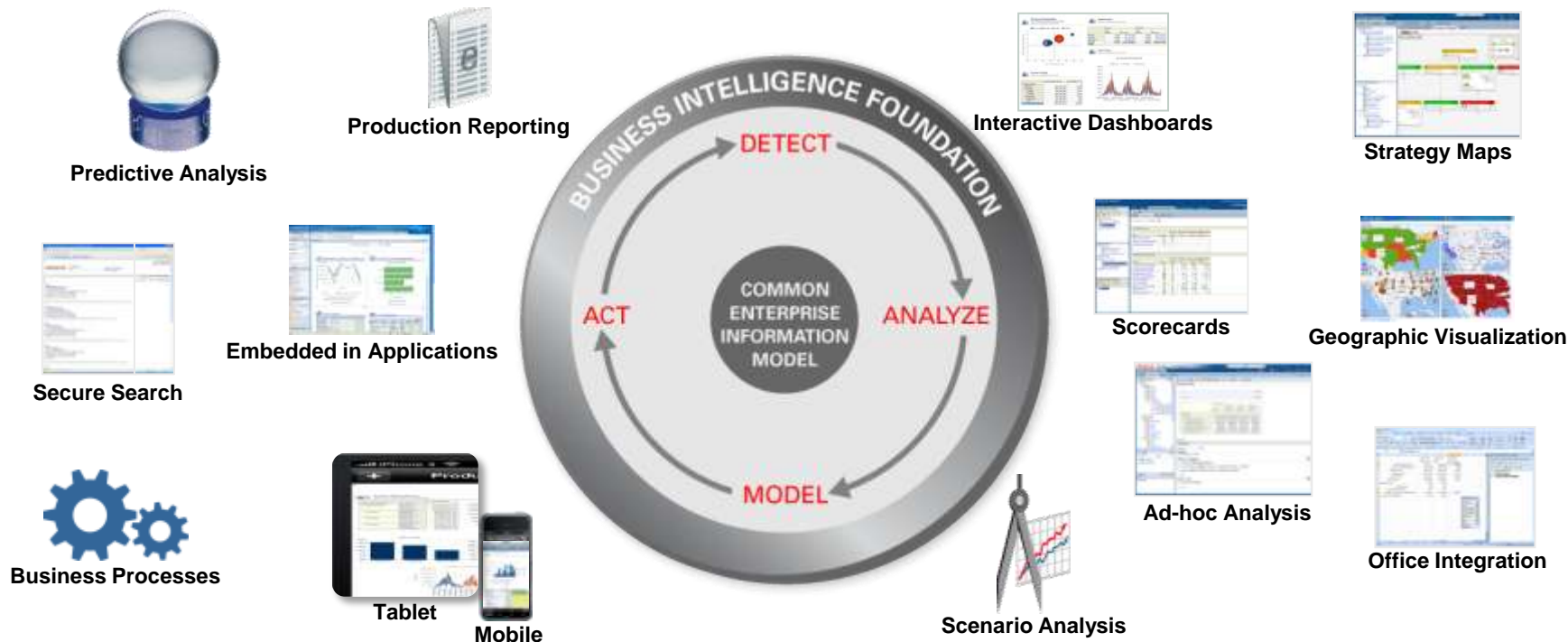


Visualization Without Limits

See what you think anytime, anywhere

Integrated Suite of Tools Improves Decisions

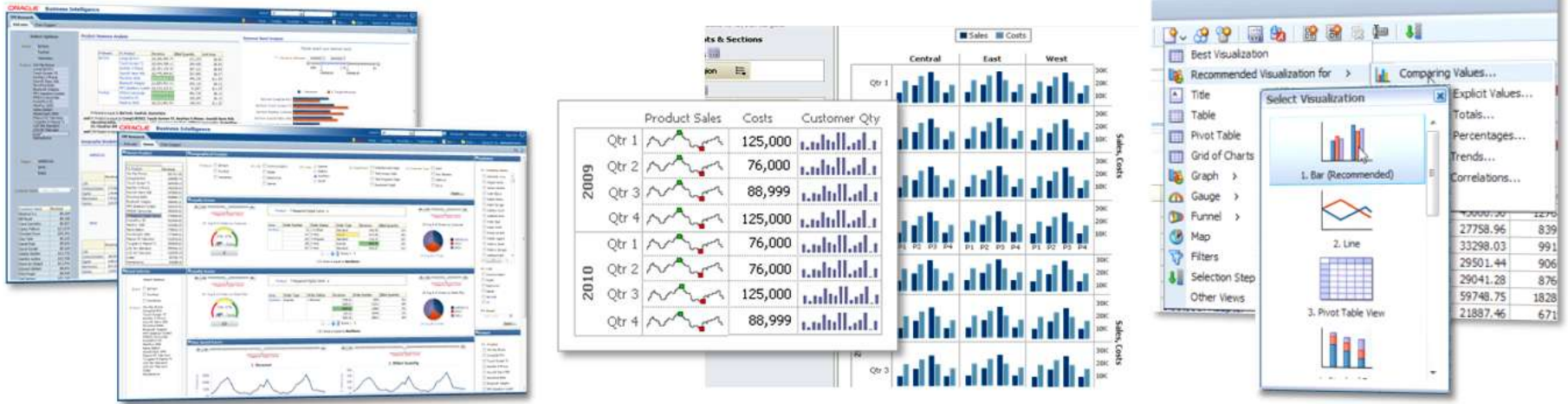
Oracle BI Foundation Suite



Unconstrained Visualization

Smart charts so you can see what you think

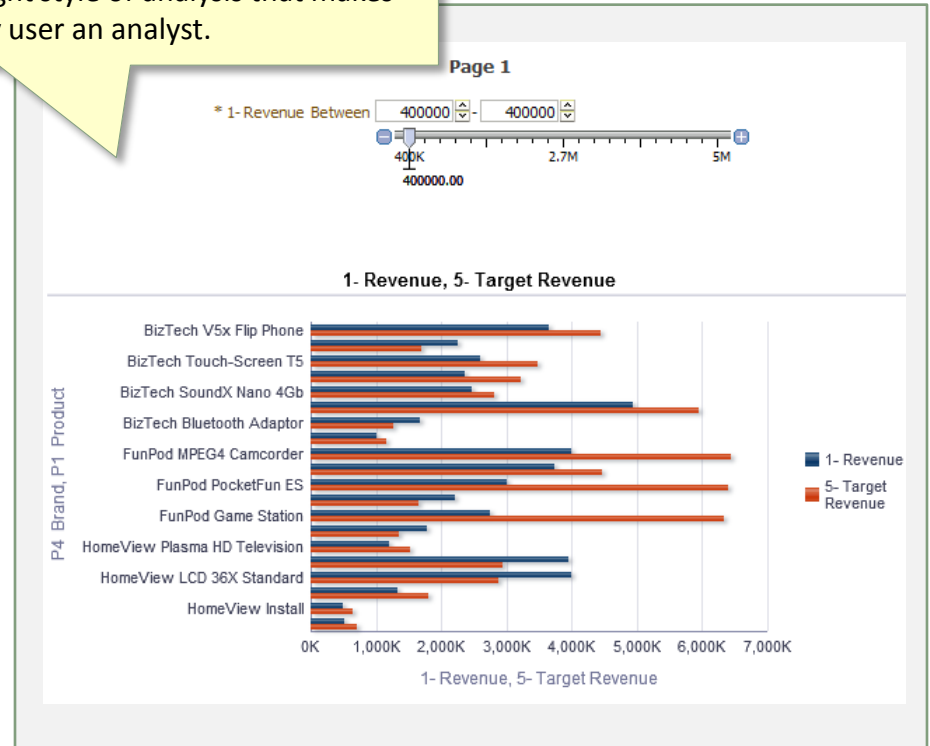
- Highly Interactive Analysis
- Free Form Data Exploration
- High Density Visualizations
- View Auto Suggestions
- Contextual Actions
- All on Mobile



Go-less Prompts

Go-less Prompts promote a speed-of-thought style of analysis that makes every user an analyst.

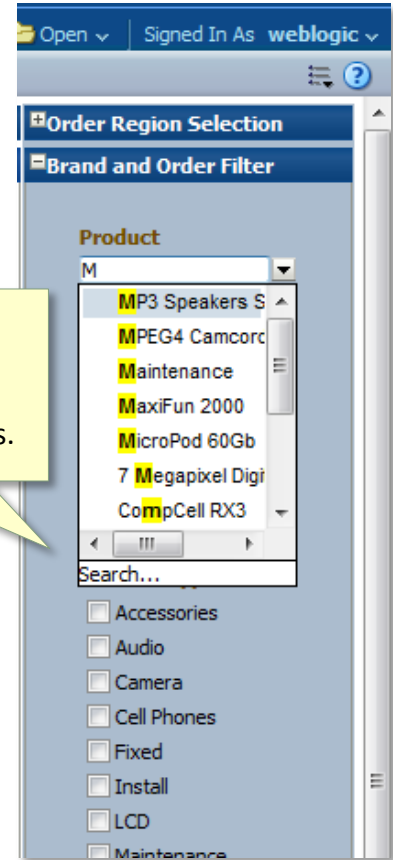
- Optional “Apply/Reset” button for Dashboard Prompts
- Enable
 - Rapid feedback and responsive user interaction
 - Performant cascading updates of dependent prompts
- Administrator can enable/disable via instanceconfig entry
- Or set always ON (regardless of BI Machine Flag)



Auto-complete Prompt

- Auto-complete for
 - Dashboard Prompts (similar to recommendation on Web)
 - Prompt Search Dialog
- Available for
 - Choice List with typing enabled
 - Alpha-numeric (varchar) data only
- Administrator can
 - Enable/Disable in InstanceConfig file
 - Specify query criteria
 - Case sensitive/insensitive
 - Matching Level(StartsWith, WordStarts and MatchAll)
 - Result Limit (Number or recommended records)
 - True if BI Machine Flag is True otherwise False

Auto-complete is well-suited for retrieving desired values from lengthy prompt picklists.



Auto-complete Prompt

The screenshot shows the Oracle Business Intelligence Vehicle Sales Analyzer dashboard. A yellow callout box points to a search input field in the 'Category' list on the left, which contains the text 'Auto-complete prompts can provide a search-like GUI to immediately filter all content on the Dashboard.' The dashboard displays various data visualizations and tables:

- Registrations Summary Table:**

Category	Registrations	Trend	Growth
Compact	61,746,747	[Trend Chart]	[Growth Chart]
Full Size	62,794,321	[Trend Chart]	[Growth Chart]
Midsize	95,433,347	[Trend Chart]	[Growth Chart]
Subcompact	74,286,178	[Trend Chart]	[Growth Chart]
SUVs	62,361,104	[Trend Chart]	[Growth Chart]
Sports	21,725,442	[Trend Chart]	[Growth Chart]
Vans	40,374,997	[Trend Chart]	[Growth Chart]
Total	563,915,144		

- New and Pre-owned Registrations Over Time Table:**

Category	Registrations	Pre-Owned	New	Pre-Owned New Ratio
Compact	121,136,714	69,893,837	51,242,877	2.84
Full Size	62,792,324	46,838,891	15,953,433	2.73
Midsize	95,433,347	76,698,237	18,735,110	2.13
Subcompact	74,386,178	53,137,863	21,248,315	2.42
SUVs	62,361,104	39,448,792	22,912,312	2.43
Sports	21,725,442	16,797,468	4,927,974	2.17
Vans	40,374,997	30,362,428	10,012,569	2.57
Total	563,915,144	409,816,277	154,098,867	2.64

- Market Growth Over Time Chart:** A bar chart showing market growth from 2002 H1 to 2010 H1. The Y-axis ranges from -2.0 to 4.0. The legend indicates 'VSSR: cars' (blue bars) and 'whole market' (green bars).
- New and Pre-owned Registrations Over Time Chart:** A line chart showing the trend of new and pre-owned registrations from 2001 H1 to 2010 H1. The Y-axis ranges from 2.0 to 4.5. The legend indicates 'VSSR: cars' (blue line) and 'whole market' (green line).
- Trend Data by Region:** A series of small area charts for Compact, Full Size, Midsize, Subcompact, SUVs, Sports, and Vans, showing regional trends.

Master Detail Scalability & Partial Page Refresh

These features underpin a dynamic user interface that complements Exalytics' large volumes of data.

- Master Detail Linking Scalability
 - Available for more data points
 - 100's of values instead of 10's
 - InstanceConfig setting to specify data range
- Partial Page Refresh
 - Componentize the Dashboard UI elements
 - Re-load only views that are listening to the prompt
 - Enables:
 - Highly performant updates
 - Intuitive contextual analysis
 - Modern application feel

The screenshot displays a dashboard interface. On the left, there is a 'Brand' filter set to 'BizTech' and a 'Product' list including items like 'MPEG4 Camcorder', 'PocketFun ES', and 'MaxiFun 2000'. The main area shows a 'Product Line Analysis' table with columns for 'Brand', 'Product', and 'Revenue'. The table data is as follows:

Brand	Product	Revenue
FunPod	MaxiFun 2000	738
	Game Station	900
	HomeCoach 2000	553
HomeView	LCD 36X Standard	1355

Below the table, there is a link for 'Analyze (Revenue-Target, Revenue, Correlation)'. In the foreground, a dropdown menu is open for 'My Products', showing 'LCD' selected. The dropdown list includes 'LCD 36X Standard', 'LCD HD Television', and 'LCD HD Television'. A search bar is also visible within the dropdown.

Contextual / Right-Click Interactions

Deliver ad hoc capabilities to the masses

Region	District	Units	Dollars
CENTRAL REGION	CHICAGO DISTRICT	5705.00	611819 2363605.00
		0295.00	380770 1379395.00
		4076.00	410685 1494930.00
		2032.00	277708 1130863.00
		4576.00	75976 344450.00
EASTERN REGION		4053.00	955747 2964801.00
		8594.00	1286485 4626722.00
		5245.00	1211153 4235262.00
		1109.00	464176 1921327.00
SOUTHERN REGION	ATLANTA DISTRICT	116195	3869398.00 1665317 5760758.00 209233 938586.00
	CHARLOTTE DISTRICT	37596	1292535.00 747914 2415222.00 101280 349864.00
	DALLAS DISTRICT	22089	7839032.00 2589656 9639882.00 415063 1681740.00
	JACKSONVILLE DISTRICT	4256	2760789.00 5949569 17784255.00 826002 2694325.00
	MEMPHIS DISTRICT	65	149335.00 1147090 3986322.00 169128 699174.00
WESTERN REGION	DENVER DISTRICT	137	66811.00 1699050 7006656.00 317992 1366204.00
	LOS ANGELES DISTRICT	52	8510.00 8587882 31023376.00 1457678 5485609.00

Analysis Properties

Results Display Interactions Data

Views Run-time Options

- All Interactions
- Drill (when not a primary interaction)
- Move Columns
- Sort Columns
- Add/Remove Values
- Create/Edit/Delete Groups
- Create/Edit/Delete Calculated Items
- Display/Hide Sub-totals
- Display/Hide Running Sum
- Include/Exclude Columns

Multitude of options on the right click menu for Selections, Totals, Including/Excluding columns, etc.

Each right click option has the ability to be turned on/off per analysis.

Immersive Mobile Experience with Exalytics

Fastest Time to Mobile Value. No Additional Development



- Exalytics user experience extended to iPad
- All BI content instantly available to mobile users with zero extra development
- Speed-of-thought analysis available anywhere

Extreme Results in Early Adopter Program



Large cloud infrastructure company

“Exalytics demonstrated speed-of-thought interactivity that was so far only possible in desktop solutions – we are ready to move from desktop to Exalytics...”

Enhancing the Intelligent Decision Cycle

Exalytics Provides Value Across the BI & EPM Solution

- **Accelerated Planning & Profitability Analysis**
 - More scenario iterations completed faster
 - Greater levels of analysis detail for better planning
 - Analyze larger and more complex models faster
- **Accelerated BI Applications**
 - Speed of thought LOB analyses
 - More iterations faster driving better LOB decisions
- **Intelligent data placement for optimum decision making**
 - “Smart” Real Time and Historical Data
 - No limits to data availability
 - Highest performing platform across heterogeneous data sources
 - Leverage the power of integrated, engineered systems

Extreme Results in Early Adopter Program

Nykredit

- Largest mortgage provider in Denmark, major private bond issuer in Europe
- Need to deliver outstanding performance for summary and transaction grain analysis
- **35X to 70X** faster with Exadata + Exalytics



- Supplies automotive industry with market intelligence “*PolkInsight*”
- Need highly interactive dashboards and visualizations for global analyst community
- **> 10X** faster on average and up to **100X** faster in specific cases



- Large oilfield services company with about ~860 rigs deployed around the world
- Need to drive usage of packaged BI Applications across the organization
- **5X** shorter time to develop; **50X** faster than a custom report (without tuning)



- Large cloud infrastructure services company
- Need highly interactive visualizations for large numbers of individual analyst data sets
- Consistent **Sub-second** interactivity on par with **desktop tools** down from ~30 secs

A Global CPG Company

- Global consumer pre-packaged foods company
- Need more frequent planning and budgeting cycles for 2000+ users
- **6X** faster cycle time - **4 hours** down from more than **24 hours**

Hardware and Software

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Engineered to Work Together

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ORACLE®